



2022 TRUST REPORT





DIRECTORY

TRUSTEES

Airini Hepi (Chair)
Kyle Amopiu
Riria McDonald
Leisha Andrews (from 6.10.22)
Jade Hohaia (from 6.10.22)

SECRETARY

Murray Patchell

FARM SUPERVISOR

Perrin Ag Consultants

ACCOUNTANTS

Karamea Professional Services Limited

AUDITORS

BDO Rotorua

SOLICITORS

Morrison Kent

BANKERS

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OUR VISION

Kō Takapuhurihuri e whangai Ngaa tangata

*[The ever turning stomach, the food basket that
sustains the People]*

C O N T E N T S

PAGE	1.	Directory
	2.	Contents
	3.	Agenda
	4.	Minutes of 2020 AGM
	8.	Chair Report
	11.	Farm Report
	19.	Forestry Report
	23.	Tuarima Report
	27.	Financial Summary
	34.	Education Grants Report
	36.	Education Grant Policy
	37.	Owners Grant Policy
	38.	Owners Grant Analysis



ANNUAL GENERAL MEETING

<p>Parawai Marae 19 Tauī St Ngongotaha</p> <p>on</p> <p>Saturday 3rd December 2022 at 10 am.</p>	<p><u>AGENDA</u></p> <ol style="list-style-type: none">1. Apologies.2. Minutes.3. Annual Reports.4. Appointment of Auditor.5. Distributions.6. Review of Trustees Remuneration.7. General Business.8. Lunch.

**Airini Hepi
Chair**

Website: www.kokakotrust.co.nz



KOKAKO TRUST

MINUTES OF THE 38TH ANNUAL GENERAL MEETING OF OWNERS HELD AT TUARIMA, 279 KOKAKO ROAD, LITCHFIELD ON SUNDAY 6 DECEMBER 2020 AT 10.00AM.

PRESENT: Gloria Koia (Chair), Riria McDonald, Huimai Makela, Airini Hepi, Kyle Amopiu.

In attendance: Duncan Walker (Farm Consultant), Kimo DeCaires (Accountant), Todd Cheesman (Forest Manager).

MIHI & KARAKIA: Kyle Amopiu – Mihi – Welcomed everyone and outlined Whakapapa & History. The trustees and advisers were then invited to introduce themselves and provide their background.

ATTENDANCE: 59.

APOLOGIES: 29.

(Rina Lawson/Rita Munro) Carried

MINUTES: Of the previous AGM held on 7 December 2019 were read and confirmed.

(Albert Ihaka/Airini Hepi) Carried

MATTERS ARISING:

1. The question raised in the previous hui regarding Honey is still being considered by the Board. The Chair advised this didn't eventuate during the year however is still in the pipe line. The board will need additional expertise to assist with progressing this option and potential to work with Ngatira.
2. Question raised regarding Ice House governance training and whether this is available to shareholders. Those interested to leave contact information with the Board.

CHAIR REPORT:

Gloria Koia read and tabled her report.

RESOLVED: "That the Chair's report be adopted."

(Avon Thompson/Ngaire Haitana) Carried

TUARIMA REPORT:

Riria McDonald read and tabled her report.

RESOLVED: "That the Tuarima report be adopted."

(Rina Lawson/Joseph Edwards) Carried

Shareholders were advised that they could see over to the hemp site however access was restricted. The chair noted that a second crop had been planted in August based on the initiative of the manager. This has provided positive results, even during winter. The quality of the product is important and test results from Hills laboratory have also given positive results. Our kaupapa is to focus on products made in Aotearoa. Chair advised to be careful of other products that have low amount of hemp.

FARM REPORT:

Duncan Walker presented and tabled his report.

RESOLVED: "That the farm report be received."
(Henry Macowan/Albert Ihaka) Carried

The chair noted the work completed by Welcomm research regarding the farm environmental assessment and indicated this work will continue to help with compliance and meeting new environmental legislation. Next steps include decreasing fertiliser and introducing cleaner practises. The environmental assessments assist with our role as kaitiaki of the whenua and wai.

FINANCIAL REPORT:

Kimo DeCaires summarised the financial results for the Kokako group for the year ended 30 June 2020 and advised that the audited financial statements were available for owners requiring more detail.

RESOLVED: "That the financial report be received."
(Te Poari Newton/Albert Ihaka) Carried

Query was raised whether the profit achieved during the year was sufficient to sustain the business moving forward. It was noted by the accountant that the financial statements present the accounting profit which include non-cash items. In addition the forestry sales contributed to the profit in the current year. Close monitoring of the cash flow is done to ensure obligations are met and the business can improve its financial return. In addition, we do look at ways for cost saving across the businesses to help achieve greater financial results.

It was also asked how the board will manage its current debt and overdraft. The accountant indicated that the total debt in comparison to its assets is monitored. It was agreed that land will never be sold to pay off debt. It was suggested that a loan be taken to pay down the overdraft as interest rates are low. It was noted that cash flow of the businesses will be monitored to ensure its obligations are met and all debt is reviewed with the banks to determine if we are receiving the best interest rates available.

AUDITOR: Due to the substandard audit process this year and qualification received for the forest valuation, the accountant recommended tendering the audit for 2020-2021

RESOLVED: "That the Board undertake a tender process to select an auditor for the 2020-2021 financial year."

(Albert Ihaka/Ngaire Haitana) Carried

FORESTRY REPORT

Todd Cheeseman tabled and presented the Forestry report.

Ngaire Haitana congratulated Todd on the Bush gang achieving their Health & Safety certification.

Todd thanked the Farmers for their cooperation & support during the roading & harvest process.

RESOLVED: "That Forestry report be received."

(Rina Lawson/Te Poari Newton) Carried

Todd thanked the farm managers for their support during the harvesting completed during the year.

DISTRIBUTION:

RESOLVED:

1. "That \$70,000 be made available for owners grant as per the policy tabled and the policy be adopted."
2. "That kaumatua grants of \$250 each be paid to kaumatua aged 65 years or more as at 31 December 2020."

(Sonia Cooper/Rita Munro) Carried

GENERAL BUSINESS:

1. Te Poari Newton spoke that Jason Stowell is his nephew and if he had been dismissed based on performance which he could understand however he wanted to note other factors were the Forestry operations and Effluent pond operations that impacted on young Jasons ability to perform. This he felt was not handled properly by the Farm Management.
2. Comment was made that the farm consultant should go up for tender. The chair advised the process to update the contract with PerrinAg to more closely align with the Boards goals especially around being Katiaki of the whenua. The chair advised that all of the legal documentation can be discussed with the secretary at the Deloitte Rotorua office.
3. The chair noted the reason the AGM being held at Tuarima with Marae currently being renovated. Next year the Marae will fall back into rotation and that the Ruapeka marae will still receive a grant for this year.

4. Airini Hepi commented that better information should be provided to Te Arawa owners on the AGM venue and perhaps signage be put up.

Meeting closed with karakia by Albert Ihaka.

Signed as a correct record

_____ **CHAIR**

Chairs Report

Tēnā koutou katoa, nau mai ano ki tenei hui-a-tau o Kokako

It is my pleasure and privilege to welcome you all here today to this our first General Meeting since 2020. With the challenges that Covid presented and the need to keep our whānau safe, the trust decided that cancelling our hui at Pikitu Marae was the best option. Since we last met, 2 years ago it has been business as usual for our farms and our trustees and advisers are here today to bring you up to date.

Before moving too far into this report however, I must again record the sad loss of our former Trustee Chair Gloria Koia who passed away November last year. The trust was able to secure funding through, MPI to plant native trees as a living spring memorial on Tuawha in recognition of her work with the environment.

The trustees would also like to thank Huimai Makela for her dedication and support throughout her trusteeship from 1980 – 2021 Huimai also planted native trees on both Tuatahi and Tuarua. We acknowledge both trustees' efforts and their significant contribution to Kokako Trust.

Moving forward, the trust held an election by postal vote for 2 replacement trustees, there were 8 nominations received and we thank you all for standing and putting yourselves forward.

The successful candidates were Leisha Andrew and Jade Hohaia who were confirmed by MLC on 6 October 2022. With the addition of our 2 new trustees onto the trust, we will pause our Trainee Trustee programme until next year.

To keep our shareholders informed during lockdown, the Kokako website was updated, panui issued and the trustees continued to communicate by zoom.

The trust has moved administration away from Deloitte to Karamea Professional Services Limited (Murray Patchell) supported by Awhi Roopu Consultants Ltd.

Farm

With the departure of Jason and Shelly Sabin after sharemilking on Tuarua for the last 12 years, they have now purchased their own farm in the King Country, we wish them all the best.

We welcome our new sharemilkers, Jason and Catherine Groot.

The trust generated an overall consolidated net surplus of \$1.1m in the year ended 30 June 2021 due to the forestry harvesting and a more modest surplus of \$130,326 in 2022.

The operating environment remains challenging despite higher milk solid prices.

With the never-ending compliance requirements, cost of fertilisers, gas etc. the farm costs of inflation are running at 10-15%, therefore it's important for the trust, that our budgets and policies are constantly reviewed.

Our capital works programme at present includes the effluent and feed-pad upgrade at Tuarua of \$928,000 with an additional bank loan of \$400K to assist with this cost. All 3 farms passed their annual assessments. These were Te Pūtake related to good farming practices and Te Puku related to milk quality which we scored very high. All farms also passed requirements including evidence of record keeping relating to - cow numbers, animal treatments, environment plans, staff training, cropping, recycling scheme for farm plastics also a check to ensure no evidence of effluent discharge into our waterways.

The trust has been busy upgrading all our farmhouses to bring them up to the Healthy Homes standard, with all heating, insulation, carpets, double glazing, and painting almost finished.

Once the final work has been completed, we will request Healthy Homes compliance certificates.

Hemp

Riria will present you with a short update on the outcome of the development at Tuarima.

Projects of interest

Composting Shelter/Barn

This year Kokako participated in a research project to understand alternative land uses which impacts from incorporating composting shelters on farm.

The project was funded by Our Land and Water and carried out by Rachel Durie (Perrin Ag)

Composting shelters are a unique animal housing structure with open side walls and a covered roof. The key characteristic of the structures is the composting of the bedding within the shelter which creates a clean, warm, dry, and comfortable lying surface for the cows. As part of the project, the trustees visited composting shelters in Waikato and Canterbury. It was evident that the incorporation of the shelters within the farming system provided significant animal welfare, through the provision of shade and shelter and reduced damage to the whenua. Rachels' case study modelling of the shelters on Tuarua showed a 45% reduction in nitrogen leaching, improvement in grazing management and production, with the potential for financial benefit as well. While the potential benefits to the farm system are considerable, the shelters would be a significant investment.

Sheep Milk

Since November 2021 Kokako Trust has been participating in the exploration of sheep milking with 18 other Māori Land Trusts to form a collective funded by MPI. The vision is to create a Māori sheep dairy enterprise that will support Māori.

Kokako Trust have just finished phase 1 of the analysis check which included land capability and financial capability assessments which I'm proud to say we scored highest in both categories.

The impact to our farm would lower nitrogen leaching, water usage, soil structure and emissions by 30-50% with low stress animal lives of pastures and protection from the elements.

Distributions

The trustees have maintained and re-affirmed their commitment to distribute annually, the shareholder dividend, annual kaumatua grants, marae grant and education grants. This year a total of \$17,000 for education was provided by the trust to 34 applicants @ \$500 each. The Māori Education Trust along with Victoria and Massey Universities provided additional funding of \$13,200, a total of \$30,200 was therefore available for our students.

The names and breakdown of the education distributions are detailed in this report.

To create and grow a contingency reserve for the Charitable Trust to support future grants the trust transferred \$300,000 to Craigs Investments Limited for investment in a long term growth portfolio.

Trustee Remuneration

Trustee fees have not been reviewed for a very long time and the current level of \$300 per meeting before tax does not reflect fair reward for the commitment, effort, responsibility and liability of the Trustees in managing a business on the scale and complexity of Kokako Trust in the modern environment. We are therefore putting forward today for consideration a proposal to increase Trustee fees which will then go to the Maori land Court for approval.

In conclusion

Thank you to our shareholders and beneficiaries for your continued support on our journey to protect and develop our lands toward a better future.

In closing, I'd like to thank Duncan Walker and his team from Perrin Ag Ltd for their supervision of our farms, Todd Cheesman our Forestry advisor, our accountant Murray Patchell and his team from Awhi Roopu Consultants for their continued commitment and ongoing support to Kokako Trust.

Finally, I'd like to extend my sincere thanks to my fellow trustees Riria McDonald and Kyle Amopiu for their support over the past year and welcome our new trustees Leisha Andrew and Jade Hohaia to the Board.

Tēnā koutou kātoa



Airini Hepi
Chairperson

Annual Farming Operations Report 2021/22

Kokako Pi Karere Ltd Partnership

Report prepared by
Perrin Ag Consultants Ltd

November 2022



Prepared by Perrin Ag Consultants Ltd

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1 Introduction

- 1.1 The 2021/22 season was a year of highs and lows. A cold spring and extended drought impacted heavily on production, however this was offset by a record high milk price of \$9.30/kg MS, which was 11% above the previous Fonterra record milk price of \$8.40/kg MS in 2013/14.
- 1.2 Long-terms sharemilkers, Jason and Shelley Sabin, left Tuarua after having the opportunity to purchase their own farm, and new sharemilker Jason Groot was welcomed into the business.
- 1.3 Covid-19 presented many challenges as staff and farm providers had to work within isolation policies. However, early strategic planning meant delays in getting stock off-farm were largely avoided, and key farm products were able to be ordered before shipping delays caused troubles.

Regulatory compliance continues to increase, particularly with regard to human resources, animal welfare and the environment. Kokako has been ahead of the game in terms of early adoption, monitoring and planning for these new regulations. We continue to work closely with the Board of Directors and on-farm teams at both a strategic and operational level to ensure Kokako is in the best position possible to address these challenges moving forward.

2 Farm Operations

- 2.1 The 2021/22 season was heavily impacted by the weather. A cold, slow spring constrained pasture production and limited early season production. This was quickly followed by a rapid change to hot, dry weather in early November which saw pastures rapidly decline in quality as pastures took to seed. The dry weather extended all the way through into May, again impacting on the second half of the season. Cows were dried off earlier to increase body condition score and pasture covers so to not detract from this season's performance.
- 2.2 As a result, Tuarua ended the season with production 10% behind the previous year, while Tuatoru ended the season 11% behind the previous season. Tuatahi, on the other hand, which was operated by Manny Diaz for the first full season ended 31% up on the previous year as it recovered from previous years on-farm management issues.
- 2.3 Total production from the dairy farms for the 2021/22 season ended at 423,831 kg MS (Table 1) from a total of 1,120 peak cows, in line with production from the previous season but 6% behind budget.

Table 1: Production detail for individual dairy units and combined enterprise.

Dairy unit	Previous season's production (kg MS)			Avg. last 5 seasons	Highest season	Lowest season
	2021/22	2020/21	2019/20		2014/15	2007/08
Tuatahi	136,805	104,666	109,140	129,938	176,159	128,961
Tuarua	216,560	241,801	222,469	229,183	245,851	172,072
Tuatoru	70,466	79,239	70,431	74,631	97,104	69,073
Total	423,831	425,705	402,040	433,753	519,114	370,106
kg MS/ha	1,039	1,038	981	1,058	1,266	903

- 2.4 After 13 seasons working with Kokako on Tuarua, sharemilkers Jason and Shelley Sabin left at the end of the 2021/22 season having progressed over the years to be able to purchase their own

drystock farm. New sharemilker, Jason Groot and partner Catherine, have since accepted and taken on the sharemilking role on Tuarua at the start of June 2022.

- 2.5 The drystock unit, Tuawha, was also impacted by dry conditions. Lower ewe numbers of 453 were carried into the start of the year to ease pressure on pasture demand. A good lambing percent of 132% was achieved, and a total of 401 lambs sold at an average of \$117/head, just down from the previous seasons.

Table 2: Historic lamb sales data.

Year	No. of sales	Average kg ccwt/lamb	Total kg ccwt	Average \$/lamb	Total lamb sales
2021/22	401	17.44	4,291	\$116.66	\$46,779
2020/21	596	17.16	7,327	\$121.70	\$72,536
2019/20	463	17.15	7,941	\$125.37	\$58,047
2018/19	662	16.92	10,676	\$120.42	\$79,717
2017/18	610	18.16	11,078	\$124.54	\$75,967
2016/17	497	17.75	8,822	\$94.40	\$46,918
2015/16	501	17.86	8,948	\$88.37	\$44,274
2014/15	356	18.53	6,597	\$95.57	\$34,012
2013/14	305	15.88	4,843	\$86.74	\$26,456
2012/13	261	15.74	4,108	\$69.72	\$18,145
2011/12	367	17.25	6,331	\$109.27	\$40,103

- 2.6 As with previous seasons, Tuawha was also used to support the dairy units providing grazing for 300 winter cows (May - July) and 273 rising one-year and two-year heifers from Kokako Tuatahi and Tuatoru. An additional 196 heifers from outside farms were also grazed on Tuawha to increase profitability.
- 2.7 The Ngatira lease was again used to support the Tuarua dairy unit providing grazing for 260 young stock, and 220 winter cows. Supplementary feed was also cut from the block including grass and maize silage and transported back to the dairy units.

3 Financial Performance

- 3.1 The milk solids price for the last five years excluding any dividend paid has averaged \$7.40/kg MS ranging from \$6.35/kg MS to \$9.30/kg MS. While there has been a trend for higher milk prices in recent years, volatility is still a real threat and it is therefore prudent to have sufficient financial buffer for years of low milk price. In addition, while milk prices have been rising, so too have farm operating expenses.
- 3.2 A Fonterra dividend of \$0.20/kg MS was paid out on shares for the 2021/22 season. Kokako Pi Karere have 520,245 Fonterra shares. A total of \$104,049 was paid out in dividends, of which \$21,726 was paid to the previous sharemilkers on Tuarua for their 50% share. The Fonterra share value as at 21 November 2022 was \$2.64/share as compared to \$2.97/share the previous year and \$4.39/share for 2020. This decrease in share value results from the Fonterra capital restructure and represents a further loss in asset value and equity for Kokako of \$171,681.

- 3.3 Based on the draft financial year 2022 (FY22) accounts, net operating profit for Kokako Pi Karere LP from the combined farm trading accounts, including the dairy units, drystock and Ngatira lease is \$761,530. Inclusion of the Tuarima (hemp) unit brings the combined net profit down to \$671,815 for FY22. This compares to \$479,813 in 2020/21. The inclusion of farm rebates (\$19,125) increases the net surplus before tax to \$690,940.
- 3.4 The increase in profitability from the combined trading accounts is due to the higher milker price of \$9.30/kg MS compared to \$7.54/kg MS in 2021/22.
- 3.5 After accounting for rental to Kokako Trust (\$303,333), interest (\$44,254) and administration (\$118,299), total surplus reduces to \$225,054.
- 3.6 Table 3 outlines the contribution each farm makes to the overall farm surplus.

Table 3: Net surplus for individual trading accounts for 2021/22, based on draft financial accounts.

	Net surplus	Effective ha	Profit/ha
Tuatahi	\$234,036	148	\$1,581
Tuarua	\$479,415	174	\$2,755
Tuatoru	\$135,015	86	\$1,570
Tuawha	-\$69,966	193	-\$363
Ngatira	-\$16,970	113	-\$150
Tuarima	-\$89,715	-	-
Combined	\$671,815		

- 3.7 Of all the trading accounts, Tuarua was the most profitable at \$2,755/ha and was up 84% on last year. While there was an increase in farm expenses (+\$0.83/kg MS) and lower production (-10%), the increase in milk price allowed for improved profitability.
- 3.8 Tuatahi has also seen a considerable increase in profitability from recent seasons as the farm recovered from previous contract milker issues. Net profit at \$1,581/ha was up 38% on the previous season. This was a combined effect of increased production (+32,139 kg MS), lower expenses (-\$1.10/kg MS) and increased milk price.
- 3.9 Tuatoru has performed well, particularly given the smaller scale, with profit of \$1,570/ha. This was however 29% down on the previous season due primarily to lower milk production (-11%) and increased farm expenses (+\$1.18/kg MS).
- 3.10 The deficit incurred on Tuawha (-\$363/ha) was an increase on the deficit incurred in the previous season (-\$77/ha) primarily as a result of lower lamb sales and increased farm costs, particularly feed, due to drought conditions. The scale of Tuawha as a drystock block limits its ability to return a profit. However, it does add considerable value to the dairy farms as a support block, and as such the majority of profits falls with the dairy units.
- 3.11 The Ngatira lease also incurred a deficit (-\$150/ha), although less than the previous season (-\$373/ha). Again, Ngatira adds considerable value to the dairy farms as a support block, and as such the majority of profits falls with the dairy units.
- 3.12 Having Tuawha and Ngatira available as support blocks for the dairy units through the provision of off-farm grazing and supplementary feed is proving more valuable as seasons become drier, and cost of feed rises.

4 Capital Works

- 4.1 A capital improvement matrix for the farms is used to prioritise and plan for capital expenditure across farm units and years.
- 4.2 In 2021/22, a number of improvements were made to the farm houses. This included re-carpeting and painting of the sharemilker's house on Tuarua and installing a new heat pump in line with the Healthy Homes standard prior to the new sharemilker beginning. The drystock manager's house was also re-carpeted and a new fireplace was installed in the Tuatahi manager's house in line with Healthy Homes.
- 4.3 A number of other capital items were also approved for the current 2022/23 season, including completing replacement of the older timber-framed windows on the remaining three houses with new double-glazed aluminium joinery. Riparian planting has also been completed along a drain on Tuarua, with grasses and sedges used to provide bank stabilisation and nutrient filtration, and mixed native trees to provide biodiversity and enhance aesthetics.
- 4.4 The major capital works for 2022/23, however, is the upgrade to the feed-pad and effluent storage facilities on Tuarua. The existing facilities did not meet new regulation and additionally were not suited to Kokako's strategic plan to reduce reliance on Palm Kernel Expeller (PKE) and replace with grass and maize silage. Construction of a new weeping wall (solids separation) facility, and lined effluent pond are currently underway. Both are an enlargement and upgrade on the previous system, with the aim to minimise the risk of potential future farm system change or new environmental regulations requiring larger effluent storage.
- 4.5 The feedpad is also being extended in width by five metres to allow each of the two mobs to feed on the pad at with sufficient access to feed.
- 4.6 These works are expected to be completed by early 2023 and are a significant upgrade to the farm. They align with the Trust's goal to achieve high environmental performance, and provide infrastructure that attracts and retains high-quality operators. The upgrades have also been designed in a way that can adapt to future farm system change, whether that be increased use of feed or uptake of herd shelter facilities.
- 4.7 Other capital upgrades in the plans for future seasons include the turnover and replacement of farm tractors and silage wagons, increased riparian planting, exterior house painting, and upgrade to shed facilities in line with new health and safety regulations.

5 Compliance and Environmental Performance

- 5.1 Regulatory compliance continues to increase particularly with regard to human resources, animal welfare and the environment. Kokako has been ahead of the game in terms of early adoption, monitoring and planning for these new regulations.
- 5.2 For Kokako, some of the key incoming regulation coming into operation over the next few years includes:
 - **Greenhouses gas emissions (through He Waka Eke Noa or Emissions Trading Scheme)**
Legislation has been passed that will require farm businesses to account for and pay for their greenhouse gas (GHG) emissions by 2025. The framework for how this will be implemented is yet to be determined, but all farms can expect to pay a levy on their GHG emissions by 2025.

- **Certified Freshwater Farm Plans**

Through the Resource Management Act, all farms must complete the freshwater farm planning process and have certified Freshwater Farm Plans (FWFP) in place and updated every five years. These plans aim to address risks to freshwater and identify actions to be completed to minimise or mitigate these risks. The rollout of FWFPs in Waikato is expected to begin in 2023.

- **Intensive winter grazing**

Grazing of cows on crop between 1 May and 30 September has become a regulated activity, under the new Intensive Winter Grazing (IWG) regulations. Any grazing of crops over winter, as is used on Kokako, must either meet minimum permitted activity conditions, or receive resource consent from 2023 onwards. Once certified Freshwater Farm Plans come into play, these will provide an alternative pathway for winter cropping without requiring resource consent. Strict environmental conditions must still be met.

- **Waikato Regional Council Proposed Plan Change 1**

Proposed Plan Change 1 (PPC1) for the Waikato Region is intended to give effect to the new National Policy Statement for Freshwater Management by reducing the amount of contaminant entering waterways. For dairy farms, the current plan proposes drafting farms into differing consent pathways based on their level of nitrogen loss. The classification that an individual farm sits in will determine what conditions might be imposed on the farm. Final decisions on PPC1 are still to be made before it becomes operative.

- 5.3 Many of these regulations align, in principal, with Kokako's values (i.e. sustainable food production while caring for the whenua, animals and people), thus implementation and change has been manageable.
- 5.4 However, moving forward, the challenges associated with addressing climate change and specifically for Kokako, reducing agricultural GHG emissions, will be more challenging. Careful planning, adoption of new technologies and good management will be critical in Kokako remaining financially and environmentally sustainable.
- 5.5 We continue to work closely with the Board of Directors and on-farm teams at both a strategic and operational level to ensure Kokako is in the best position possible to address these challenges.
- 5.6 Key environmental indicators which are regularly monitored include; nitrate (N) loss, phosphorus (P) loss, and greenhouse gas emissions (Figure 1). On average, across the units, these indicators are trending down as the farms become more efficient and adopt new practices.
- 5.7 On-farm activities have also been occurring to improve environmental performance including recent stock exclusion and riparian planting of a drain on Tuarua and planting of the pond on Tuatahi (Figure 2). Further areas for environmental planting have been identified for future seasons including a spring on Tuawha, hill sidelings and stream banks on Tuatoru and shelterbelts on Tuatahi.



Figure 1: Key environmental metrics for each of the farm units over the last eight years.



Figure 2: Riparian planting of drain on Tuarua (left), and pond on Tuatahi (right).

Kokako Trust

Annual Forestry Report

December 2022

Forest Overview

WFM have updated the maps and stand records we have measured the forest area at 65.3 ha

Species	Year Established	Area (ha)
P.rad	1998	1.3
P.rad	2007	2.0
P.rad	2012	7.7
P.rad	2021	40.3
P.rad	2022	3.3
C.lus	1989	5.7
C.lus	1992	3.4
C.lus	2007	1.6
Total		65.3

Forest Health

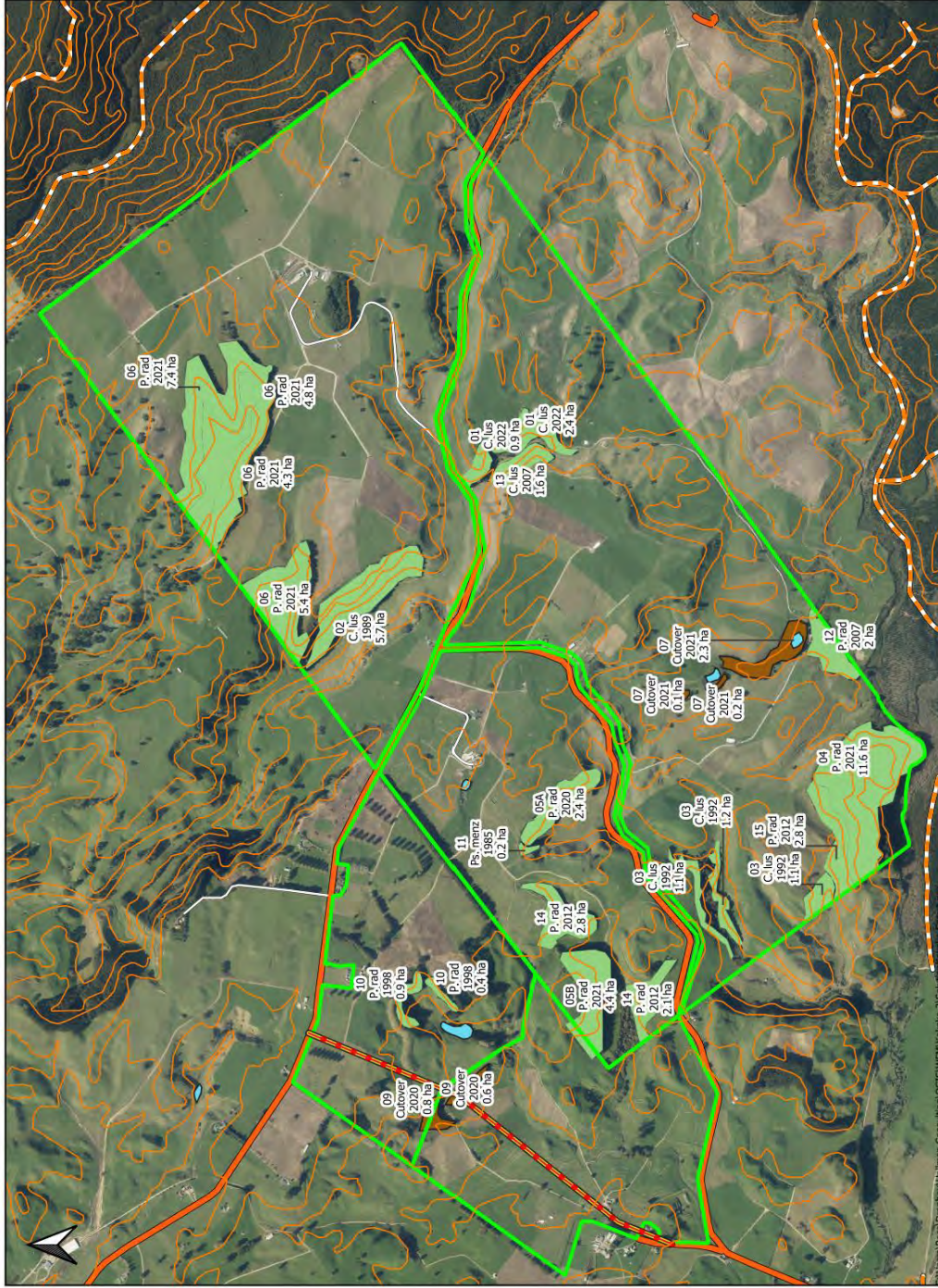
The forest is in good health. The new plantings over the past 2 years are growing well and the trees appear to have good form and vigour.

Mapping

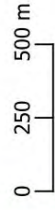
We have completed the mapping of the forest. This project has drawn on information from current and historic aerial photos as well as old stand information and site visits.

Below is a copy of the completed map.

Kokako Forest



- Contours
- Powerlines
- 10m Powerline buffer
- Boundary
- Roads
 - Sealed
 - Metalled
 - Unmetalled
 - Lakes
- Stands
 - C. lus
 - Cutover
 - P. rad
 - Ps. menz



Scale 1:20,000 @ A4

Map 5 of 5
Print Date: 29-Jun-2022

CRS: NZTM2000
EPSG: 2193

Contains data sourced from the LINZ Data Service licensed for reuse under Creative Commons Attribution 4.0 International Licence.

Disclaimer: This map is a representation only. While all due care has been taken to accurately measure and portray features, the user accepts no responsibility or liability for any error in the mapping.

2022 operations

We have cleared a further 3.3 ha area of C.lus (Lusitanica). This species does not grow as well as P.rad and has a lower return at harvest.

A return of just over \$30,000 was made from this harvest and it has now been replanted in P.rad which is forecast to return over 4 times this value.

Waste thinning was carried out in the 2012 plantings. This operation is important as it removes some of the poorer growth and form trees while also creating space for the good form trees to continue to grow.

Dry Stock Spring Area

WFM was successful in obtaining a Grant from MPI to assist with native tree planting around the wetland/spring area on the Dry Stock farm.

Matariki Tu Rākau is a partnership between Te Uru Rākau New Zealand Forest Service and communities to plant native trees to recognise the Service of New Zealander's who have made a significant difference in their community or field of work. In this case we nominated Gloria Koia.

The Grant provides funds for the purchase of the native seedling and application of chemical to control the weeds and willow trees that are growing in the area.

An important part of the Grant is that the local community will get together to do the planting – with MPI supplying funds for food on the day.

So now we need to organise a suitable day sometime in July or August for the planting day.

Below is an approximate timeframe that was included with the Grant application

- December 2022 – order seedlings
- February 2023 – Spray area to remove weeds (including Willow trees)
- July/August 2023 – Community planting day
- November 2023 – assess if weed control required and action if necessary

Emission Trading Scheme (ETS)

The Emissions Trading Scheme (ETS) was designed to:

- create incentives to reduce our greenhouse gas emissions in New Zealand

- help us meet international obligations under climate-change treaties like the Paris Agreement and the Kyoto Protocol.

Forestry is one of the industry sectors covered by the ETS.

The ETS is based on trading New Zealand Units (NZUs or units). These units are sometimes called "carbon credits", "carbon units", or "emission units". One unit represents 1 tonne of carbon dioxide, or equivalent greenhouse gases.

Units can be bought or sold. The price for units reflects supply and demand in the scheme and changes over time. The Government sets and reduces the number of units supplied into the scheme. This limits the quantity of greenhouse gases that businesses can release into the air. This is in line with New Zealand's targets to reduce greenhouse gas emissions.

Those responsible for greenhouse gas emissions in certain sectors must pay units. (This is also known as "surrendering" units.)

You can also receive units when you remove greenhouse gases from the atmosphere. For example, as a forest grows, it absorbs carbon dioxide from the air. This means if you have registered in the scheme with eligible forest land, you may earn units over time as the forest grows.

When a forest is cut down, carbon is released. If you clear or deforest land in the ETS, you may have to repay units.

Kokako currently has just over 40 ha registered in the ETS and has 6069 NZU's available.

Nga mihi

Todd Cheesman, Director

Waipa Forest Management Ltd



He mihi tuatahi ki a mātou taonga a Gloria. Ko tōna tūmanako ki te kite he arā pono te taonga iti a Tuarima mō te iwi ki ngā mokopuna hoki a Kokako. Nō reira e te whaea, e te tuāhine kia tuku arohanui. Moe mai i te moengaroa.

In March 2021 hui were held with the manager and workers of Tuarima to discuss what has been noted with the growing practice and Hemp. Throughout 2021 the innovative ideas need to be tested and the manager to consider:

- The challenges ahead for the iwi with the anticipated pressures with the cost of living.
- The pressures that will come due to the pandemic.
- To consider the whole of kokako whenua and how hemp could be utilised.
- To maximise the use of the whole hemp plant to address climate change.
- To develop a holistic approach.

Manager's Report: (The journey)

Growing Strategies. Over the past 3 years Tuarima has introduced a number of strategies that require minimal overhead costs.

Regenerative Practices. We have continued with Regenerative practices that aims to promote soil health and soil fertility, as well, as increasing biodiversity.

The four main principles:

- Grow a diverse range of crops
- Minimize soil disturbance
- Keep the soil surface covered
- And keep microbial activity alive.

The ultimate healing catalysis. Hemp has the ability to bring the soil back to life, by absorbing carbon and nitrogen out of the air and putting it back into the soil. The hemp deep tap roots are reaching further below the surface. These roots are helping to break up soil compaction while also increasing nutrient absorption.

Growing hemp outdoors. Our objective was to grow hemp plants which will be exposed to weather conditions and pests, unlike the green house, which is a controlled environment. The contour of the land is terraced and has an established shelter belt of trees to protect it from strong winds. A layer of vermicast was spread over the growing area and Te Mauri o te hemp (Tuarima's hemp-based liquid fertilizer) diluted 3:1 with water was applied prior to planting.

Te Mauri o Te Hemp. We have been experimenting making an organic liquid fertilizer. Using an aerobic process, hemp powder, leaf and fine stems was mixed with water and left to soak in a 10L bucket. This extracts the microorganisms and soluble nutrients into a water "tea" solution. The liquid was then put through a strainer to remove all solids. The liquid was then transferred into a 200L plastic drum. We added a seaweed base concentrate, raw honey and water. For the last 2 grows we applied Te mauri o te hemp to the growing beds before planting and throughout the growing stages. Evaluating results we have observed a gain in seed yield and stalk growth.

The liquid hemp has been applied to assist with the germination of collected seedling natives which will be planted on the Kokako Farms. (100 Kawakawa, 2 Korimako, 24 Totara, 30 Tarata/Kohuhu, 8 Makomako, 2 Korimako, 8 Manuka, 4 Fuchsia, Kaka and Kauri)

Regular meetings and Visits to Tuarima enabled Ceyline Te Whare and I to identified 3x areas of success:

1. A liquid hemp to assist with the growing of crops and natives.
2. The breakdown of hemp stalk by using practise of Te Wharepora and Te Ao Māori.
3. a) Regenerative practise with the infusion of hemp to grow other plants and vegies with strong root structures. b) Rotational cropping utilised and learned practises to be transferred to outside growing.

Networks: Meetings were held with:

- a) Lincoln Agritech Limited- 'scientists focus on gaining in-depth, up-to-the-minute knowledge of soil and its management, animal and plant science and production, and farming systems. ' To form relationships with Scientists in order to have focus areas tested.
- b) Scion – 'growing challenges in Nurseries.' Share success findings with the germination of natives and growing in an eco-friendly environment. They want Kokako to get back in touch when ideas have been tested.
- c) Tauranga Moana Biodiversity – 'Microscopic soil borne pathogen.' a) Whether hemp can assist to combat pathogens attacking the root systems. b) the use of hemp to germinate Kauri.
- d) MBIE and MPI – to address funding support from the Government.



A collaboration agreement was signed with Lincoln Agritech Scientists and Kokako Pi Karere LP in 2021. The scientists visited Tuarima, acknowledged the value and refined the 3 workstream areas.

Workstream 1. 'Ko Te Mauri o Rūaumoko'

Goal: Harnessing ngawha to facilitate hemp product development

Co-led Riria McDonald / Rob Kelly

High level activities of the workstream:

1. Understanding the mātauranga of ngāwhā for hemp stalk breakdown.
2. Presentation of the ngāwhā activity for take up by other users for broader benefit.
3. Deriving products from ngāwhā-processed hemp material.
4. Mātauranga Māori protection framework developed.

Outcomes:

- ● Identification of the factors (biotic/abiotic) responsible for hemp breakdown in ngawha.
- ● Plan for uptake of hemp processing by other iwi.
- ● Analysis of the products that can be derived from ngāwhā-treated hemp (E.g. cellulose, hempcrete).
- ● Mātauranga Māori protection framework shared with Iwi groups.
- ● Practises from Te Whare Pora (Weaving traditions) will be used with the breakdown of fibre.

Deriving products from ngāwhā-processed hemp material

- Composition of materials released (cellulose, hemicellulose, lignins) over time will be profiled from example ngāwhā.
- Processed and partially processed hemp will be used to create prototype products including pure cellulose for pulp and fibre processing and hempcrete for building applications.
- Comparison will be made to existing processes for these products including environmental profile of the processes used and performance properties of the prototypes created.

Workstream 2. 'Kaitiakitanga – Ko te Maramataka'

Goal: Improving hemp growth through *Trichoderma* associations and crop management practices

Co-led by Ceyline Te Whare / Johanna Steyaert High level activities of the workstream:

1. Establishment of an onsite Biodiscovery Laboratory at Tuarima.
2. Isolation and taxonomic assignment of *Trichoderma* from Tuarima.
3. Use of *Trichoderma* to promote plant growth and resilience to abiotic factors (adaptive biofertilisers for a changing climate) and for biofortification (enhance bioremediation potential of hemp).

Outcomes:

***Trichoderma* as biofertiliser (plant growth promotion), biocontrol (suppression of plant disease) and biofortification (enhance bioremediation potential of hemp).**

- Plant growth assays under climate-stress conditions will be performed to compare *Trichoderma*-inoculated plants against control plants.
- The ability of *Trichoderma* to enhance uptake of heavy metals into the hemp will be evaluated in soil microcosms. Soil will be collected from sites known to be contaminated with heavy metals on the basis of soil analysis.

Johanna has collected 16 samples of *Trichoderma*, which is now in the process of being separated and grown. Some samples are showing signs of penicillin.



Workstream 3. 'Manaaki, tiaki i a Papatūānuku'

Goal: Assessment of hemp fertiliser beneficial attributes and application as a fertiliser substitute

Co-led by Ceyline Te Whare / Simon Kelly High level activities of the workstream:

1. Characterisation of the microbial and chemical composition of hemp-derived liquid to fertilise.
2. Application of hemp liquid (fertiliser) as a synthetic fertiliser substitute.

Outcomes:

- Identification of the biotic/abiotic growth promoting components of hemp fertiliser.
- Data on the performance of hemp fertiliser compared to synthetic fertiliser.
- Tuarima will be guided by and use the Maramataka Māori to improve regenerative practises for the growing of crops to enhance the growth potential alongside hemp fertiliser

Application of hemp liquid(fertiliser) as a synthetic (fertiliser) substitute.

- Plant growth assay to compare performance under different fertilisation regimes (unfertilised, hemp- derived fertiliser or synthetic fertiliser).

To test and validate the three workstreams is expensive. The cost of the Scientists needed to **validate** is the major expense. The Government is inserting significant funding into areas of innovation, climate change and Mātauranga Māori kaupapa. The trusts strategic direction moving forward is to have the ideas tested and to take advantage of the funding avenues the Government has made available.

1. Create in IP framework with funding support from Callaghan Innovation. We are working with Stewart MacGregor. Callaghan innovation have indicated they have other funding areas that could be looked at to assist with co-funding investment.
2. MPI – Have a SFFF fund. They currently have our application. Working with Kenneth Allen. MPI have interest in workstream 1.
3. MBIE – are developing a new fund that will be open in February 2023. A feasibility study was completed by Deloitte in March 2022, part of the report indicated that the trust was moving into the research space. In August of this year MBIE- Savannah Petero made contact and asked how we are progressing with our research and that MBIE will be introducing a new fund that the trust should consider. An 'Enabling Māori framework and Innovation' fund. This funding option will be looked at for work stream 2.
4. MPI -through Māori Agri Business, offer an – innovation fund. That provides funding for Mātauranga Māori driven topics. Discussions have taken place with Jacob Tapiata from MPI. An application will be made for workstream 3.

With the success of the above points it will enable the trust:

- a) To gain a western tick of approval, for the 3 workstreams and use of hemp.
 - Securing patent and IP on the workstreams – It will put Kokako in a position to negotiate royalty.
- b) Approved Liquid Hemp can be an option to use on the Kokako farm blocks.
- c) Diversification and expansion options for whenua use that can be shaped around proposed workstreams.
- d) Collaborate with other iwi trusts who have indicated interest to grow hemp.
- e) Scion is keen to collaborate with Kokako when the Liquid Hemp has been tested.

Nō reira e te whanau 'Ahakoa he iti te whenua a Tuarima ko ngā kaupapa nui. ' Ko te tūmanako ki te whakatū he ringa āno ki te hono ki te Takapūhūhū e whāngai ngā tangata, ki te tiaki hoki a Papatūānuku rāua ko Ranginui ki te whakamana i ngā whakaaro nui ki a mātou mokopuna.

Ngā mihi,

Ceyline Te Whare (Manager)

Riria McDonald (Trustee)



Growing on the terrace...



Greenhouse: Growing cover crops

Applying Te mauri o te hemp

increase in hemp yield

seed and stalk



KOKAKO TRUST

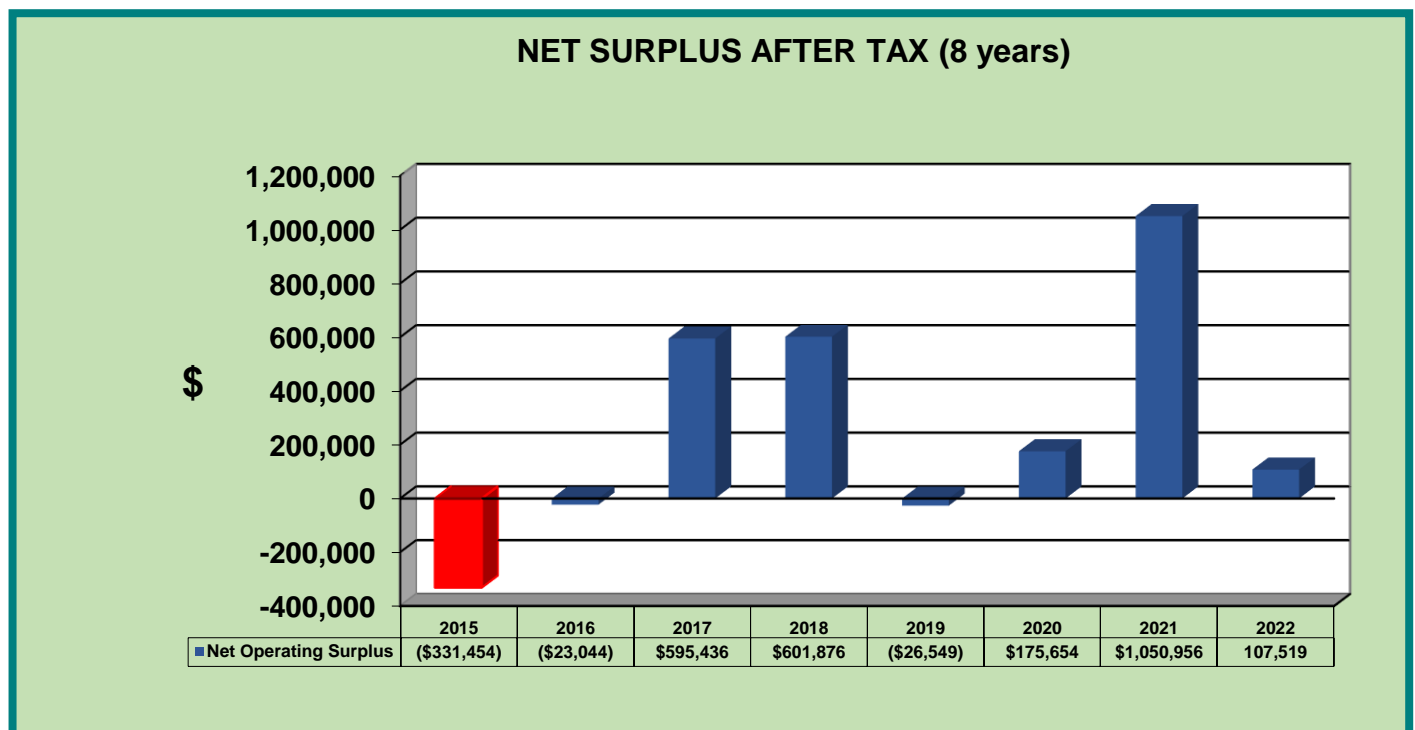
SUMMARY OF FINANCIAL RESULTS

The Trust business model comprises a number of entities that are consolidated into one reporting entity Kokako Trust and Subsidiaries. The structure is:

Kokako Trust and Subsidiaries:	<ul style="list-style-type: none"> • Kokako Trust 	Ahu Whenua Trust under s215 of Te Ture Whenua Act 1993 <ul style="list-style-type: none"> - Trustees hold assets in their names
	<ul style="list-style-type: none"> • Kokako Pi Karere LP 	Limited Partnership under Limited Partnerships Act 2008. General (silent) Partner is Kokako Te Manu Taiko Limited <ul style="list-style-type: none"> - Assets held in the name of the Partnership - Directors responsible for farming operations including Tuarima
	<ul style="list-style-type: none"> • Kokako Manaaki Charitable Trust 	Registered Charity under Charities Act 2005 <ul style="list-style-type: none"> - Trustees hold investment assets and manage charitable Grants

Financial Balance date is 30 June 2022. Below is a high level summary of financial results. 2021 results are audited by BDO. 2022 are *provisional* subject to completion of audit.

Net Surplus:



The summary comparison of income, expenditure, profit and tax for the last 2 years is:

	2021	2022
INCOME		
Grass Silage Income	56,170	82,100
Maize Revenue	30,546	74,771
Grazing Income	302,009	267,430
Milk Revenue	3,204,409	3,854,198
Rebates Received	18,669	19,125
Livestock Sales	141,057	136,889
Wool Proceeds	2,927	4,488
Dividends Received	26,390	78,078
Forestry Income (net of harvesting costs)	1,148,823	37,667
TOTAL INCOME	\$4,931,000	\$4,554,746
OTHER INCOME		
Other Income	66,101	21,797
	\$4,997,101	\$4,576,543
LESS EXPENSES		
Administration Costs	335,684	298,086
Depreciation on Assets (non Cash)	131,592	141,758
Farm expenses	3,211,923	3,700,128
Forestry Expense		133,695
Standing Charges	166,875	172,550
TOTAL EXPENDITURE	\$3,846,074	\$4,446,217
SURPLUS BEFORE TAX	\$1,151,027	\$130,326
LESS TAXATION	\$100,071	\$22,807
NET SURPLUS AFTER TAX	\$1,050,956	\$107,519

Individual operating units comprise the 3 Dairy Farms, Drystock, Ngatira Lease block and Tuarima Hemp operation all under Kokako Pi Karere LP. Forestry is managed separately as an asset of the Kokako Trust.

The investment funds held in Kokako Manaaki Charitable Trust are managed by Craigs Investment Partners.

Standing charges include insurance, rates, interest and subscriptions.

For tax purposes the Trust is a Maori Authority and the tax rate on taxable income is 17.5%

Administration Costs:

Comparison of administration costs for last 2 years:

	2021	2022
ACC	8,218	12,573
AGM Expenses	4,548	
Audit Fees	8,851	10,500
Bank Charges	2,122	2,011
Cabin Rentals	2,243	
Consultancy	2,517	
Entertainment	2,710	2,678
General Expenses	8,607	5,346
Lease Rental	54,499	54,499
Legal Fees	41,047	5,052
Printing Stationery & Advertising	7,337	12,676
Secretarial/Accountancy/ costs	117,640	116,823
Share Register	17,236	19,655
Subscriptions	1,308	8,692
Telephone & Tolls	3,674	2,144
Trustee Fees & Expenses	51,627	38,315
Valuation Fees	1,500	5,100
TOTAL	\$335,684	\$298,086

DISTRIBUTIONS	2021	2022
Education Grants	13,191	17,000
Kaumatua Grants	74,640	77,777
Owners Grants	53,950	54,522
Kokako Manaaki Charitable Trust (transfer to)	200,000	100,000
TOTAL	\$341,781	\$249,299

The transfer of funds to the Kokako Manaaki Charitable Trust are tax deductible saving \$52,500 in tax over 2 years.

Assets:

	2021	2022
Bank deposits	792,865	743,557
Current Assets (Receivables)	742,412	529,729
Livestock	1,352,591	1,364,315
Shares	2,102,255	1,680,093
Land & Buildings	22,038,410	22,403,285
Trees & other assets	132,370	122,013
NZU's (carbon credits)	28,644	50,160
TOTAL ASSETS	\$27,189,547	\$26,895,174

Land is recorded at the market valuation as assessed every 5 years by an independent registered valuer. The latest valuation was done as at 30 June 2012.

Livestock and shares are at market value. Buildings vehicles and equipment at cost less depreciation.

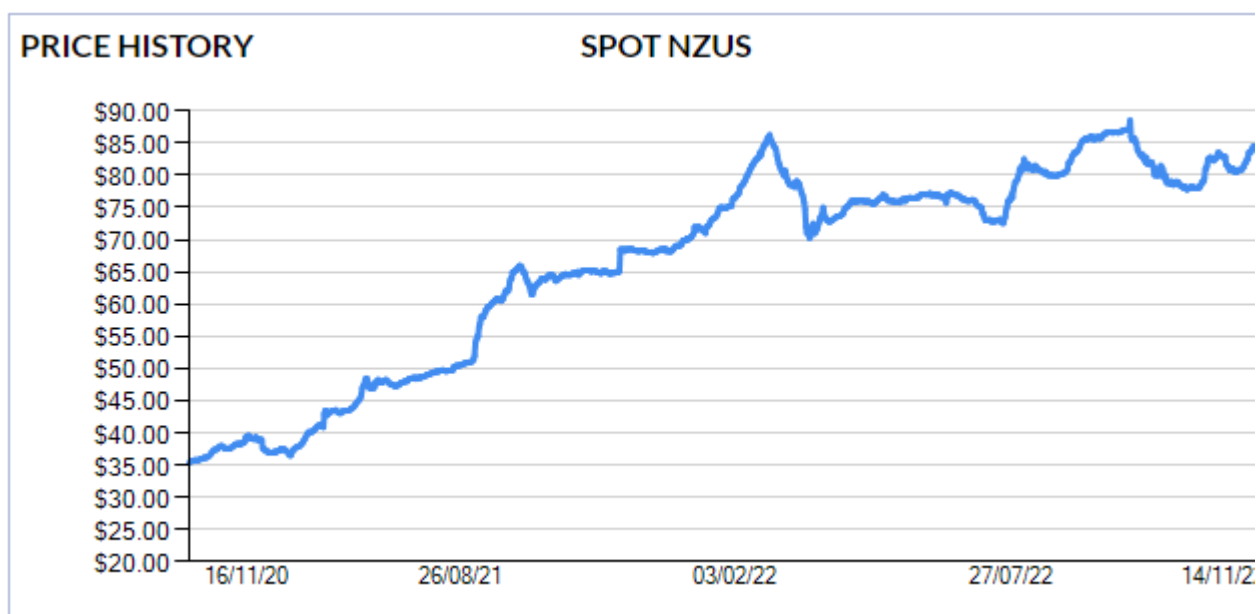
Shares are held in Ballance, Livestock Improvement Fonterra.

Fonterra shares (worth approx. \$2m) are awaiting final approvals for their restructuring which may release some capital to the Trust.

NZ Carbon Credits

This is a complex area recently reviewed with a voluntary emissions return completed with expert assistance. Some NZU's were pre 1990 and some are post 1989 with obligations to surrender. As a result of this reconciliation work the Trust has ended up with 6,069 NZU's that are unencumbered and can be sold or retained. At the current market price of \$88 per unit these are worth around \$534,000. This has not been added to the balance Sheet yet. Here is a snip of the market history and futures for NZU's:

MARKET IS OPEN				
MARKET	MARKET RULES	TERMS	FAQ	CONTACT
CONTRACT DESCRIPTION (NZ\$)		BEST BID	BEST OFFER	LAST/FIX
NZUs - Spot		🔒	🔒	88.50
NZUs - April 2023		🔒	🔒	90.45
NZUs - April 2024		🔒	🔒	95.90
NZUs - April 2025		🔒	🔒	101.57
NZUs - April 2026		🔒	🔒	107.67
NZUs - April 2027		🔒	🔒	114.12



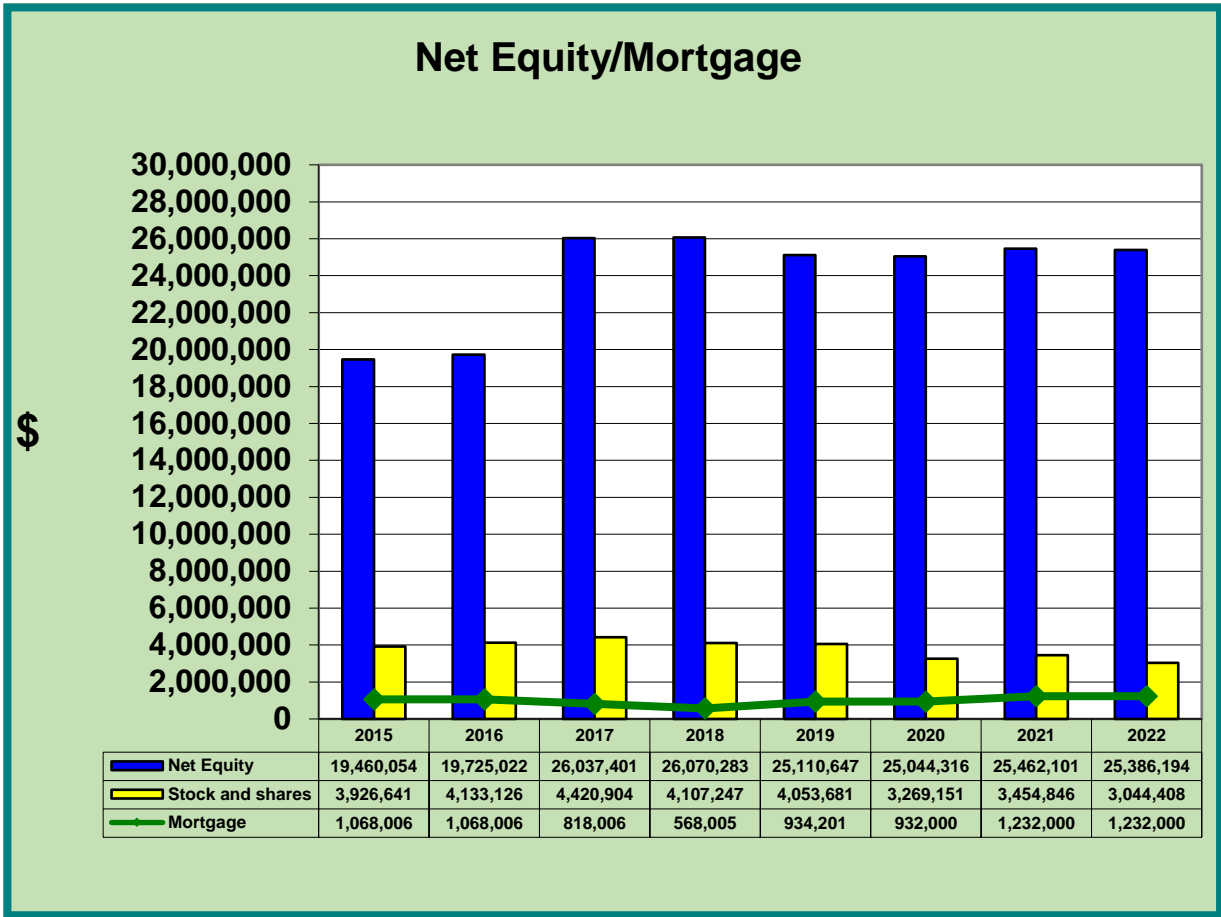
Liabilities:

	2021	2022
Trade and other Payables	341,414	123,567
Westpac Bank Mortgage	1,232,000	1,232,000
Unclaimed Dividends	154,032	153,413
TOTAL LIABILITIES	\$1,727,446	\$1,508,980

The Westpac Bank fixed loan interest rates were 2.9% locked in to December 2021. The Current bank loan rate is 7.15%.

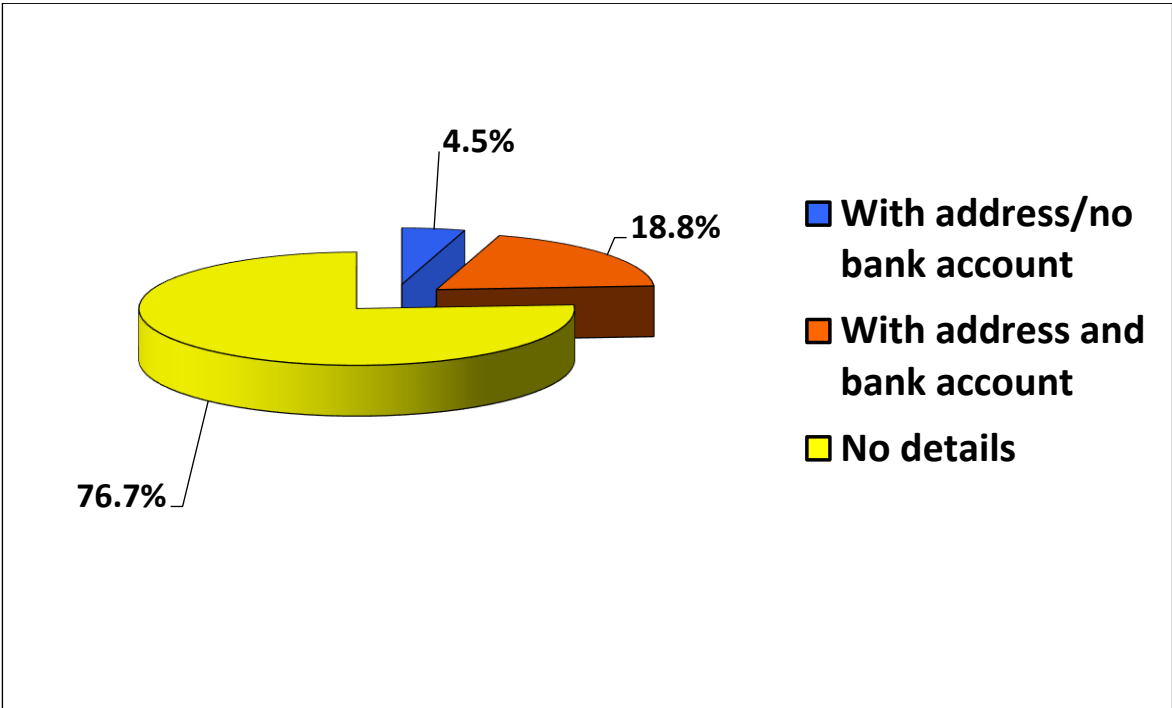
Net Equity:

	2021	2022
Total Assets	27,189,547	26,895,174
Total Liabilities	1,727,446	1,508,980
Net Equity	\$25,462,101	\$25,386,194
Net Equity per share	\$18,187	\$18,133

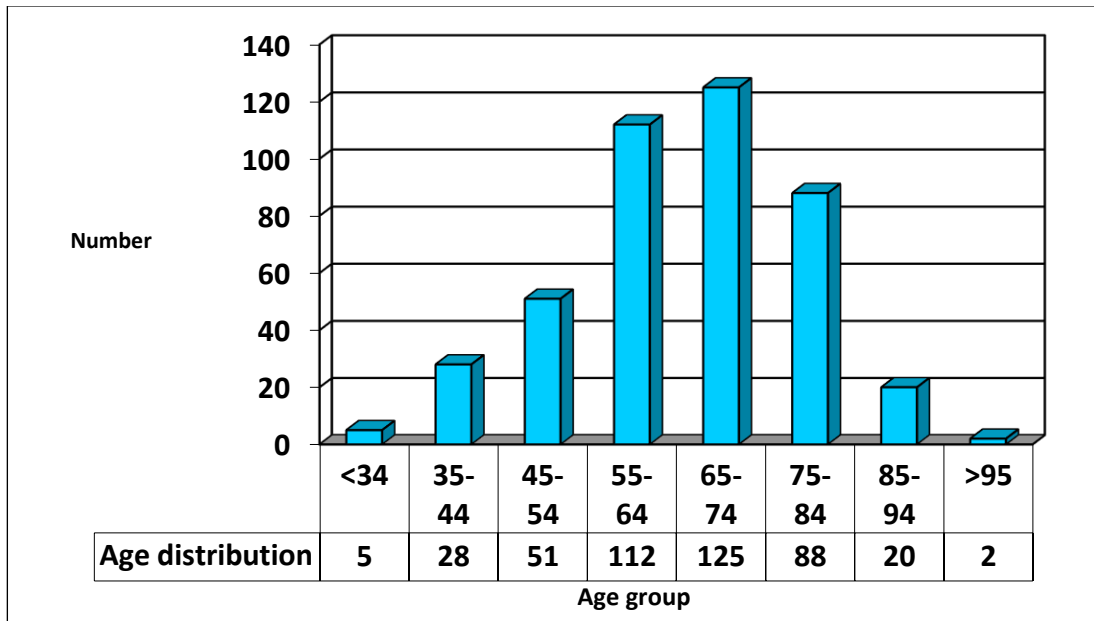


Owners:

The Trust comprises 1400 shares held by 2529 owners. We hold addresses for 606 owners (including 50 in Australia and 5 in other countries) and 488 of those have provided their bank accounts.



The distribution of owner's ages where birthdates and addresses are held (excludes whanau trusts):



Murray Patchell
Secretary

KOKAKO TRUST

2022 Education Grants

34 grants of \$500 each amounting to \$17,000 in total were awarded to the following recipients to assist with tertiary education. Top ups were provided by our partnership with the Maori Education Trust and selected Universities. As a result our students received a total of \$30,200.

Please ensure you provide all information requested when applying for a grant.

The online form for 2023 will be available early February at www.kokakotrust.co.nz Applications will close on Friday 28th April 2023.

First Name	Surname	Institute	Course	Total Grant
Madeleine	Anderson-hodge	Victoria University of Wellington	Bachelor of Arts/Bachelor of Laws (Conjoint) (Level 7)	1500
Waitapu	Beech	Victoria University of Wellington	Bachelor of Arts/Bachelor of Laws (Conjoint) (Level 7)	1500
Anahere	Below	Victoria University of Wellington	Master of Science in Cross-Cultural Psychology	1500
Hari	Below	Wellington Institute of Technology	New Zealand Certificate in Plumbing, Gasfitting and Drainlaying (Pre-Apprenticeship) (Level 3)	700
Merekara	Below	Victoria University of Wellington	Bachelor of Communication (Level 7)	1500
Tahurangi	Craig	Toi Ohomai Institute of Technology	Bachelor of Nursing (Level 7)	700
Te Atawhai	Curtis	University of Waikato	Bachelor of Information and Communications Technology (Level 7)	700
Moewaka	Dunster	University of Otago	Bachelor of Arts (Level 7)	700
Rylee	Godbold	Wofford College, Spartanburg, South Carolina, United States	PSYCHOLOGY	700
Piatarahi	Goldsmith	University of Waikato	Bachelor of Business (Level 7)	700
Marena	Gregory	Toi Ohomai Institute of Technology	Bachelor of Nursing (Level 7)	700
Paige	Hata	Te Whare Wananga o Awanuiarangi	Te Ohanga Mataora Paetahi: Bachelor of Health Sciences Maori (Nursing) (Level 7)	700
Aleesha	Hickling	University of Waikato	Bachelor Of Business	700
Sara	Hona	Te Wananga o Aotearoa	Postgraduate Certificate in Te Reo Maori (Level 8)	700
Tina	Kerewaro	Manukau Institute of Technology	Bachelor of Nursing Maori (Level 7)	700
Caleb	Knight-Polamalu	University of Auckland	Bachelor of Engineering (Honours) (Level 8)	700
Rangipurei	Manley	Victoria University of Wellington	Bachelor of Arts/Bachelor of Laws (Conjoint) (Level 7)	1500
Aorangi	Mason	Toi Ohomai Institute of Technology	Bachelor of Applied Social Work (Level 7)	700
Jaimee-Lee	Mercer	University of Canterbury	Bachelor of Teaching and Learning (Primary) (Level 7)	700
Conor-Devlin	Payne	(Nelson Marlborough Institute of Technology) Zhejiang University of Water Resources and Electric Power	Bachelor of Applied Social Science (Social Work) (Level 7)	700

First Name	Surname	Institute	Course	Total Grant
Manaia	Rapana Feather	University of Canterbury	Bachelor of Commerce (Agriculture and Professional Accounting) (Level 7)	700
Olena	Smyth	University of Waikato	Bachelor of Arts - Majoring in Te Reo Maori and Anthropology	700
Emmeline	Sunnex	University of Waikato	Bachelor of Laws (Level 7)	700
Kai	Tan	University of Auckland	Conjoint Bachelor of Laws and Commerce	700
Tyla	Vaipo	University of Waikato	Bachelor of Business/Bachelor of Laws (Conjoint) (Level 7)	700
Aorere	Waaka	University of Otago	Bachelor of Health Sciences (Level 7)	700
Joshua	Wehipeihana	Toi Ohomai Institute of Technology	New Zealand Certificate in Information Technology Essentials (Level 4)	700
Skye	Wehipeihana	Victoria University of Wellington	Master of Laws (Level 9)	1500
Shannel	Whare	Massey University	Graduate Diploma in Arts (Level 7)	1500
Malachi	Whare-Kanzaran	University of Otago	Bachelor of Business/Bachelor of Laws with Honours (Conjoint) (Level 8)	700
Marina	Whiley	Massey University	Graduate Diploma in Teaching and Learning (Primary) (Level 7)	1500
Renee Marie Kahurangi	Whiley	Universal College of Learning (UCOL)	Bachelor of Nursing (Level 7)	700
Hana	Witty	University of Auckland	Bachelor of Medicine & Bachelor of Surgery (Level 7)	700
Anipātene	Williams	University of Waikato	Not Listed	700
				\$30,200



EDUCATION GRANTS POLICY 2022

1. Persons who qualify for an education grant:
 - (a) Registered Owners or descendants of Registered Owners.
 - (b) Beneficiaries and descendants of beneficiaries in a Whanau Trust constituted in terms of Te Ture Whenua Maori Act 1993.

Applicants must supply a clear whakapapa to either (a) endorsed by a recognised Kokako Kaumatua or Kokako Trustee or (b) signed by a Trustee of the Whanau Trust.
2. Students must be currently attending a (NZQA or overseas equivalent) tertiary institution on a fulltime or part-time basis or an institution or training scheme approved by the Trustees.
3. All students who qualify for a grant will receive an amount approved by the Trustees which varies each year depending on total sum available divided by number of approved applicants.
4. Application must be submitted online and supporting papers lodged with the Secretary by the advertised closing date.
5. Applicants must provide a receipt for course fees paid. The Trustees may at their discretion accept a student loan draw down certificate or a letter of acceptance to enrolment at the education institution provided there is clear evidence of fees paid.
6. Students attending free courses or where fees are paid by a third party are not precluded from receiving a grant provided all other criteria are met.
7. Incomplete or late applications may be rejected.
8. Grants will be paid from Kokako Manaaki Charitable Trust.
9. Grant amounts may be topped up via agreements with Maori Education Trust or Universities and student information will be shared with other organisations for that purpose.
10. Any policy interpretation is entirely at the discretion of the Trustees.



2022 OWNERS GRANT POLICY

An Owners grant in lieu of a dividend was approved at the AGM on 3 December 2022. This grant is payable to the Owners registered at 6 December 2022 who have supplied their bank account numbers and addresses. The grant is also available to Owners, subject to the terms of the grants policy, up to the next AGM. The current policy in respect of the 2022 Owners Grant is as follows:-

1. For identification purposes the grant will be called the “2022 Owners Grant”.
2. The sum of \$70,000 has been set aside for 2022 Owners Grants.
3. Payments to be made only to bank accounts and Owners addresses must be held.
4. Payments will be calculated according to shareholding bands as per the attached schedule with a minimum payment of \$75.
5. All Owners with addresses are to be advised of the Owners Grant and those who have not provided bank accounts details will be asked to do so.
6. These grants are taxable and will have Maori Authority Credits (MAC) attached at 19.5%. Grants exceeding \$200 including MACs will be subject to RWT at 33%. Where an IRD number is not held for an owner and the gross grant exceeds \$200 the withholding tax rate is 33% reduced by any MAC attached, up to a maximum of 17.5%.
7. All Owners with addresses are to be advised of the Owners Grant and those who have not provided bank accounts details will be asked to do so. Those Owners exposed to RWT at 39% will be advised to supply their IRD numbers to avoid this cost.
8. Non Resident Owners will have their distributions subject to Non Resident Withholding Tax of 15%.
9. The Trustees reserve the right to make only one payment to an Owner whose name may appear more than once on the share register where it is evident that those multiple names refer to one person.
10. Sufficient funds will be retained to cover any Owners who are located after the payment date.
11. Any Owners who are located after the payment date will be entitled to the payment they would have received had their address and bank account details been known at the distribution date.
12. Any owners who succeed to shares after the payment date will be entitled to payment of the current Owner’s grant based on their shareholding where it has not been paid to the deceased Owner.
13. Entitlement to the payment will expire on the date of the next AGM.
14. Payments to overseas Owners will be subject to deduction of bank charges.
15. The Trustees reserve the right to amend this policy or draft new policy to cover any circumstance not covered or anticipated by this policy, in respect of payments to all beneficiaries or to any one or more beneficiaries and the Trustees decision in these matters will be final.

Approved..... Chair.....

KOKAKO TRUST

OWNERS GRANT

Grant structure for distribution in lieu of dividend (\$70,000).

Group	Share Range		Grant Payment	Owners with address and bank a/c	Total grants payable (before tax)
1	0 to	0.4999	75	327	\$ 24,525
2	0.5 to	0.9999	75	42	\$ 3,150
3	1 to	1.9999	100	25	\$ 2,500
4	2 to	2.9999	150	8	\$ 1,200
5	3 to	3.9999	200	14	\$ 2,800
6	4 to	4.9999	250	10	\$ 2,500
7	5 to	5.9999	300	4	\$ 1,200
8	6 to	6.9999	350	6	\$ 2,100
9	7 to	7.9999	400	1	\$ 400
10	8 to	8.9999	450		\$ -
11	9 to	9.9999	500		\$ -
12	10 to	11	550		\$ -
13	11 to	12	600	2	\$ 1,200
14	12 to	13	650	4	\$ 2,600
15	13 to	14	700	4	\$ 2,800
16	14 to	15	750	1	\$ 750
17	15 to	16	800	3	\$ 2,400
18	16 to	17	850		\$ -
19	17 to	18	900	4	\$ 3,600
20	18 to	19	950		\$ -
21	19 to	21	1025	1	\$ 1,025
22	21 to	31	1510	1	\$ 1,510
23	31 to	35	1720	1	\$ 1,720
24	>40		2450	1	\$ 2,450
TOTALS				459	\$ 60,430

